

FREMONT BANK

Wholesale Rate Sheet

Rates as of 6/15/20 8:44 AM

Current Specials: 30 Yr Conf Fixed Purchase + 0.375; 30 yr HB Purchase + 0.25; FB serviced loan refi +0.25

Current Specials: 30 Yr Conf Fixed Purchase + 0.375; 30 yr HB Purchase + 0.25; 30 yr HB Purchase + 0.25; FB serviced loan refi +0.25			
Announcements & Current Specials -		45 day locks required on all refinances and file must be delivered within 10 days	
As of 06-10-20 we added a 30 Yr HB Purchase Special + 0.25		Cutoff Dates: Last Day For Closing This Month	
As of 06-02-20 we removed our + 0.25% price hit for all Agency Cash Out - Now ZERO!		Cutoff Date	
NOW ACCEPTING PIW (DU - Gold) & ACE (LP- Standard) ON HIGH BAL!		Last day to acknowledge CD (refi) Tuesday, June 23, 2020	
UPDATED Agency Specials (05-27-20) - FNMA/FHLMC (GOLD/Standard) - Pg. 2-5		Last day to sign to fund and record (refi) Friday, June 26, 2020	
30 Yr Conforming Fixed Purchase + 0.375% PRICE Discount		Loan Registration	
Fremont Bank Serviced Loan Refinance Incentive +0.25% PRICE Discount		Turn Times	
> 4 Financed Prop LLPA for NOO subject prop + 2.00 as of 4/3/20		Purchase	24 - 48 hours
Port Specials - Pg. 8		Refinance	24 - 48 hours
5/1 ARM Purchase special - 0.25; 7/1 ARM Purchase special - 0.125		Underwriting	
> 760 FICO - 0.00 as of 03/30/2020		Purchase Transactions:	Turn Times
NOO + 0.375 LLPA as of locks >= 06-12-20		Conventional	Initial u/w
> \$2.5mm loan amount hit reduced from 0.250 to ZERO for locks > 2/01/20		Jumbo Gold	* Condition u/w
Max LTV on Port 75%. Also, Cash Out >= \$100k requires Approval to Process		Jumbo Port 406 & 407	2-3 Days
Port Changes: HELOC's - Pg. 9-10 - Effective on Apps on/after May 11th.		FHA purchase	2-3 Days
Wholesale Standalone HELOC - New Max CLTV 70%		Refinance Transactions:	Initial u/w
Wholesale Combo HELOC - New Max CLTV 80%		Conventional	3-5 Days
Lock Desk Hours: 6PM PST for Advance Lock and Regular Lock for Agency loans		Jumbo Fixed	4-5 Days
All other programs (port, Jumbo, FHA), lock extensions and relocks, cutoff time is 4PM PST		Jumbo Port 406 & 407	4-5 Days
All Agency Locks are to be performed on MORRIS; Portfolio can be submitted via email lock form		FHA refi/streamline	4-5 Days
Rate Sheet Index		* Condition u/w includes processing time!	
FNMA (Gold) - Pg. 2		Loans in NOI status purchase: condition / re-underwrite review: 48 hours	
FNMA (Gold) LLPA's - Pg. 3		Loans in NOI status refi: condition / re-underwrite review: 72 hours	
FHLMC (Standard) - Pg. 4		Docs & Funding	
FHLMC (Standard) LLPA's - Pg. 5		Docs	Turn Times
Diamond Jumbo - Pg. 6		Funding	48 hours purchase; 72 hours refi
FHA - Pg. 7		48-72 hours	
Jumbo Port 5/1 & 7/1 Arm - Pg. 8		Lock Extension Fees: Submit extension request via MORRIS (6 PM for Agency, 4 PM for Jumbo & FHA loans)	
HELOC Standalone - Pg. 9		GOLD & Standard: 0.015/day - 30 day max	
HELOC Combo - Pg. 10		GOLD & Diamond Jumbo: 0.02/ day; 30 days-max; max 2 extensions	
AE Contact Info - Pg. 11		FHA: 0.015/day - 30 day max	
Lock Extension Fees: Submit extension request via MORRIS (6 PM for Agency, 4 PM for Jumbo & FHA loans)		Jumbo Port 5/1 & 7/1: 0.015/ day; 30 day max	
GOLD & Standard: 0.015/day - 30 day max		Contact Us:	
FHA: 0.015/day - 30 day max		Lock Hours: 9:00AM - 6PM* PST	
Jumbo Port 5/1 & 7/1: 0.015/ day; 30 day max		Website Guidelines Lock Policy Heloc Calculator	
Lock Eligibility & MISC:		locks@fremontbank.com Lock & Extension hours:	
Minimum Loan amount \$125,000 for all terms and products		submissions@fremontbank.com 6PM for Agency	
Max broker compensation cannot exceed \$22,000 per transaction		morrisupport@fremontbank.com 4PM for other	
No relocks allowed on GOLD Jumbo & Diamond Jumbo programs		MORRIS Support - 844-766-7747 4pm relock	
All Jumbo locks must be credit approved to lock with the exception of Purchase (allow Advance Locks)		Fees & LE's:	
Jumbo Port 5/1 & 7/1 lock eligibility:		Lender Origination fees for LE: Delivery Fee \$ 25, Document Preparation Fee \$ 125, Underwriting Fee \$800 = \$950	
Loans that fit guidelines and are < \$1M are lock eligible upon receipt of file submission.		FHA Origination Fees for LE: Delivery Fee \$ 25, Document Preparation Fee \$ 50, Underwriting Fee \$ 395 = \$ 470	
Loans > \$1M or loans that require a guideline exception must have an 'Approval to Process'		* Section B of LE: Flood \$5.25	
PIW Eligible on FNMA (Gold) -DU. ACE eligible on FHLMC (Standard) -LP. Conf. and High Bal as of 6-1-20		** Tax Service Fee: \$25 if paying off FB 1st; \$50 if other lender, N/A for FHA	
FNMA/ FHLMC: File will be underwritten for final determination but below are agency differences		Loss Payee & CPL:	
Gold - FNMA Only Niche Scenarios:		Loss Payee Clause:	
Use of second job income allowed, if at least a 12 month history, under certain conditions		Fremont Bank	
Minimal losses from a secondary self employed job can potentially be ignored		ISAOA, ITS SUCCESSORS OR ASSIGNEES	
Using rental income on purchase of investment property for borrower with No REO		P.O. Box 7295	
Appraisal property condition rating of C5		Fremont, CA 94537-7295	
Use of PIW		CPL: Fremont Bank	
Standard - FHLMC Only Niche Scenarios:		2580 Shea Center Drive	
Disburse cash out to the Borrower up to the greater of 1% of the new refinance mortgage or \$2,000 (r/term)		Livermore Ca 94551	
Use of RSU time based or performance based income			
Use of "short term" rental income reflected on tax returns			
ACE eligible on conforming & High Bal FHLMC (Standard) programs. Must get ACE with LP recommendation			
Intended for approved Mortgage Brokers use only and not for consumer use or for public distribution. The terms and programs are subject to change without notice.			
Please refer to our website or contact us for current information. Pricing subject to change without notice			

FNMA (GOLD): Conforming & High Balance Fixed Rate First Mortgages - DU only underwriting

MORRIS Plan 113				MORRIS Plan 114			
30 Year Fixed Rate Conf				20 Year Fixed Rate Conf			
Rate	15 Day	30 Day	45 Day	Rate	15 Day	30 Day	45 Day
2.750	(0.829)	(0.539)	(0.539)	2.750	(0.383)	(0.193)	(0.083)
2.875	(1.393)	(1.103)	(1.103)	2.875	(0.938)	(0.748)	(0.638)
3.000	(1.676)	(1.386)	(1.386)	3.000	(1.071)	(0.881)	(0.771)
3.125	(1.935)	(1.645)	(1.645)	3.125	(2.181)	(1.991)	(1.881)
3.250	(2.581)	(2.291)	(2.291)	3.250	(2.778)	(2.588)	(2.478)
3.375	(3.015)	(2.725)	(2.725)	3.375	(3.203)	(3.013)	(2.903)
3.500	(3.217)	(2.927)	(2.927)	3.500	(3.376)	(3.186)	(3.076)
3.625	(2.967)	(2.677)	(2.687)				
3.750	(3.481)	(3.191)	(3.201)				
3.875	(3.787)	(3.497)	(3.507)				
MORRIS Plan 115				MORRIS Plan 116			
15 Year Fixed Rate Conf				10 Year Fixed Rate Conf			
Rate	15 Day	30 Day	45 Day	Rate	15 Day	30 Day	45 Day
2.625	(1.522)	(1.272)	(1.212)	2.625	(1.302)	(1.162)	(1.102)
2.750	(1.916)	(1.676)	(1.616)	2.750	(1.648)	(1.508)	(1.438)
2.875	(2.178)	(2.028)	(1.968)	2.875	(2.114)	(1.974)	(1.914)
3.000	(2.707)	(2.567)	(2.507)	3.000	(2.665)	(2.525)	(2.455)
3.125	(3.151)	(3.011)	(2.951)	3.125	(3.085)	(2.935)	(2.875)
3.250	(3.487)	(3.337)	(3.277)	3.250	(3.374)	(3.234)	(3.164)
3.375	(3.517)	(3.377)	(3.317)	3.375	(3.453)	(3.313)	(3.243)
3.500	(3.438)	(3.298)	(3.238)	3.500	(3.381)	(3.241)	(3.181)
3.625	(3.596)	(3.456)	(3.396)	3.625	(3.451)	(3.311)	(3.251)
3.750	(3.900)	(3.750)	(3.690)	3.750	(3.718)	(3.578)	(3.518)
MORRIS Plan 127				MORRIS Plan 128			
30 Year High Balance Fixed Rate				15 Year High Balance Fixed Rate			
Rate	15 Day	30 Day	45 Day	Rate	15 Day	30 Day	45 Day
2.990	(1.106)	(0.816)	(0.806)	2.875	(1.184)	(1.044)	(0.974)
3.000	(1.206)	(0.916)	(0.906)	3.000	(1.623)	(1.483)	(1.413)
3.125	(1.145)	(0.855)	(0.845)	3.125	(1.957)	(1.807)	(1.747)
3.250	(1.551)	(1.261)	(1.251)	3.250	(2.173)	(2.033)	(1.973)
3.375	(1.975)	(1.685)	(1.675)	3.375	(2.223)	(2.083)	(2.023)
3.500	(2.137)	(1.847)	(1.837)	3.500	(2.164)	(2.014)	(1.954)
				3.625	(1.522)	(1.382)	(1.322)

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FNMA (GOLD): Conforming & High Balance LLPA's - DU only underwriting

All Eligible Mortgage FICO & LTV LLPA's for loans with terms > than 15 yrs -- Add to Price

FICO / LTV	<= 60%	60.01 - 70%	70.01 - 75%	75.01 - 80%	80.01 - 85%	85.01 - 90%	90.01 - 95%
≥ 740	0.000	0.250	0.250	0.500	0.250	0.250	0.250
720 - 739	0.000	0.250	0.500	0.750	0.500	0.500	0.500
700 - 719	0.000	0.500	1.000	1.250	1.000	1.000	1.000
680 - 699	0.000	0.500	1.250	1.750	1.500	1.250	1.250
660 - 679	0.000	1.000	2.250	2.750	2.750	2.250	2.250
640 - 659	0.500	1.250	2.750	3.000	3.250	2.750	2.750
620 - 639	0.500	1.500	3.000	3.000	3.250	3.250	3.250
< 620 *	0.500	1.500	3.000	3.000	3.250	3.250	3.250

* A minimum required credit score of 620 applies to all mortgage loans delivered to FNMA in accordance with the Selling Guide.

All Eligible Mortgage Cash Out Refis LLPA's for All Loans -- Add to Price

FICO / LTV	<= 60%	60.01 - 70%	70.01 - 75%	75.01 - 80%	80.01 - 85%	85.01 - 90%	90.01 - 95%
≥ 740	0.375	0.625	0.625	0.875	N/A	N/A	N/A
720 - 739	0.375	1.000	1.000	1.125	N/A	N/A	N/A
700 - 719	0.375	1.000	1.000	1.125	N/A	N/A	N/A
680 - 699	0.375	1.125	1.125	1.750	N/A	N/A	N/A
660 - 679	0.625	1.125	1.125	1.875	N/A	N/A	N/A
640 - 659	0.625	1.625	1.625	2.625	N/A	N/A	N/A
620 - 639	0.625	1.625	1.625	3.125	N/A	N/A	N/A
< 620 *	1.625	2.625	2.625	3.125	N/A	N/A	N/A

All Eligible Mortgage LLPA's (excluding MCM) -- Apply to All Credit Scores -- Add to Price

Product Feature/ LTV	<= 60%	60.01 - 70%	70.01 - 75%	75.01 - 80%	80.01 - 85%	85.01 - 90%	90.01 - 95%
Conf. 30Yr FRM Purchase	-0.375	-0.375	-0.375	-0.375	-0.375	-0.375	-0.375
Cash Out Additional LLPA	0.000	0.000	0.000	0.000	0.000	0.000	0.000
High LTV	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Investment Property	2.125	2.125	2.125	3.375	4.125	N/A	N/A
Second Home	0.000	0.000	0.000	0.000	0.000	0.25	0.25
> 4 Financed Props (a)	2.000	2.000	2.000	2.000	2.000	N/A	N/A
2 - Unit	1.000	1.000	1.000	1.000	1.000	N/A	N/A
3 - 4 Unit	1.000	1.000	1.000	N/A	N/A	N/A	N/A
Condo w/ Term > 15 Year	0.000	0.000	0.000	0.750	0.750	0.750	0.750

(a) > 4 Financed Properties applicable to NOO subject prop only

Additional LLPA's -- Apply to credit scores for High Balance FRM & ARM -- Add to Price - LTV

Product Feature	<= 60%	60.01 - 70%	70.01 - 75%	75.01 - 80%	80.01 - 85%	85.01 - 90%	90.01 - 95%
High Bal FRM Refi	0.000	0.000	0.000	0.000	0.000	0.000	0.000
High Bal FRM Cash Out (C/O)	0.750	0.750	0.750	0.750	N/A	N/A	N/A
High Bal 30 Yr FRM C/O Primary/Second	0.000	0.000	0.000	0.000	N/A	N/A	N/A
High Bal FRM Purchase	-0.250	-0.250	-0.250	-0.250	-0.250	-0.250	-0.250
High Balance FRM High LTV (2)	0.000	0.000	0.000	0.000	0.000	0.000	0.000

High Bal LLPA's are in addition to All Eligible Mortgage LLPA's above. High Bal specials don't apply for HomeReady

(2) High Balance FRM High LTV - This LLPA applies to all purpose types over 80%

Mortgages with Subordinate Financing -- Add to Price

All mortgages with Subordinate Financing*		0.375	
		FICO scores	
LTV	CLTV *	< 720	≥ 720
≤ 65%	80.01 - 95%	0.500	0.250
65.01 - 75%	80.01 - 95%	0.750	0.500
75.01 - 95%	90.01 - 95%	1.000	0.750
75.01 - 90%	75.01 - 90%	1.000	0.750
≤ 95%	95.01 - 97%	1.500	1.500

HomeReady -- Cumulative LLPA Caps

Product Feature	LLPA Caps
LTV > 80% and FICO ≥ 680	0.000
All other LTV ratio/FICO's	1.500

* Pricing unavailable through MORRIS. Please contact your AE

* If the sum of all applicable LLPA's exceeds the caps listed above, the excess will be waived. LPMI single premium Adj still apply

* LLPA's in this table are based on CLTV, which does NOT include the undrawn portion of a home equity line of credit. Other LTV/CLTV hits are cumulative

LPMI Single Premium Adjustments

30 Year Fixed - HomeReady									
Base LTV	Coverage	FICO 760+	FICO 740-759	FICO 720-739	FICO 700-719	FICO 680-699	FICO 660-679	FICO 640-659	FICO 620-639
97% - 95.01%	25%	1.68%	2.27%	2.82%	3.32%	4.09%	5.36%	5.82%	6.35%
95% - 90.01%	25%	1.41%	1.91%	2.36%	2.74%	3.35%	4.37%	4.63%	4.93%
30 Year Fixed & ARM's > 5 Years									
95% - 90.01%	30%	1.60%	2.22%	2.75%	3.21%	3.94%	5.16%	5.48%	5.83%
90% - 85.01%	25%	1.20%	1.68%	2.08%	2.49%	3.01%	4.06%	4.22%	4.42%
85% & Under	12%	0.59%	0.72%	0.83%	0.97%	1.13%	1.52%	1.57%	1.62%
≤ 20 Year Fixed - HomeReady									
97% - 95.01%	25%	1.09%	1.43%	1.76%	2.05%	2.49%	3.19%	3.39%	3.62%
95% - 90.01%	25%	0.95%	1.24%	1.50%	1.74%	2.08%	2.66%	2.77%	2.91%
≤ 20 Year Fixed									
95% - 90.01%	25%	0.95%	1.24%	1.50%	1.74%	2.08%	2.66%	2.77%	2.91%
90% - 85.01%	12%	0.59%	0.72%	0.84%	0.95%	1.10%	1.40%	1.43%	1.47%
85% & Under	6%	0.43%	0.47%	0.49%	0.53%	0.58%	0.69%	0.71%	0.72%
Premium Adjustments		FICO 760+	FICO 740-759	FICO 720-739	FICO 700-719	FICO 680-699	FICO 660-679	FICO 640-659	FICO 620-639
Rate/Term Refinance *		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Cash Out		0.54%	0.60%	0.70%	0.85%	1.05%	1.50%	1.65%	1.80%
Second Home		0.36%	0.39%	0.49%	0.60%	0.70%	1.23%	1.27%	1.35%
3-4 Unit		1.02%	1.19%	1.33%	1.50%	1.75%	1.90%	2.00%	2.63%
Investment Property		1.02%	1.19%	1.33%	1.50%	1.75%	1.90%	2.00%	2.63%

Please refer to our website or contact us for current information.

FHLMC (Standard): Conforming & High Balance Fixed First Mortgages - LP Only

MORRIS Plan 210 30 Year Fixed Rate Conf				MORRIS Plan 211 20 Year Fixed Rate Conf				MORRIS Plan 212 15 Year Fixed Rate Conf			
Rate	15 Day	30 Day	45 Day	Rate	15 Day	30 Day	45 Day	Rate	15 Day	30 Day	45 Day
2.750	(0.819)	(0.499)	(0.469)	2.750	(0.613)	(0.343)	(0.253)	2.625	(1.522)	(1.372)	(1.232)
2.875	(1.453)	(1.143)	(1.113)	2.875	(1.158)	(0.898)	(0.818)	2.750	(1.916)	(1.776)	(1.636)
3.000	(1.886)	(1.586)	(1.556)	3.000	(1.271)	(1.031)	(0.941)	2.875	(2.258)	(2.128)	(1.988)
3.125	(2.145)	(1.845)	(1.825)	3.125	(2.371)	(2.141)	(2.061)	3.000	(2.737)	(2.597)	(2.477)
3.250	(2.651)	(2.341)	(2.311)	3.250	(2.508)	(2.258)	(2.168)	3.125	(3.251)	(3.101)	(2.991)
3.375	(3.085)	(2.785)	(2.765)	3.375	(2.993)	(2.743)	(2.653)	3.250	(3.597)	(3.437)	(3.327)
3.500	(3.407)	(3.127)	(3.107)	3.500	(3.366)	(3.126)	(3.036)	3.375	(3.627)	(3.477)	(3.367)
3.625	(3.137)	(2.877)	(2.867)					3.500	(3.538)	(3.398)	(3.288)
3.750	(3.621)	(3.361)	(3.321)					3.625	(3.716)	(3.556)	(3.516)
3.875	(3.897)	(3.637)	(3.597)					3.750	(4.000)	(3.850)	(3.800)

MORRIS Plan 227 30 Year High Balance Fixed Rate				MORRIS Plan 228 15 Year High Balance Fixed Rate			
Rate	15 Day	30 Day	45 Day	Rate	15 Day	30 Day	45 Day
2.990	(1.056)	(0.766)	(0.756)	2.875	(1.184)	(1.044)	(0.974)
3.000	(1.156)	(0.866)	(0.856)	3.000	(1.623)	(1.483)	(1.413)
3.125	(1.095)	(0.805)	(0.795)	3.125	(1.957)	(1.807)	(1.747)
3.250	(1.501)	(1.211)	(1.201)	3.250	(2.173)	(2.033)	(1.973)
3.375	(1.925)	(1.635)	(1.625)	3.375	(2.223)	(2.083)	(2.023)
3.500	(2.087)	(1.797)	(1.787)	3.500	(2.164)	(2.014)	(1.954)
				3.625	(1.522)	(1.382)	(1.322)

1 Yr Libor

0.59338%

FHLMC (Standard): Conforming & High Balance ARM's - LP Only

MORRIS Plan 273 5/1 LIBOR ARM Conf Margin 2.250 - Caps 2/2/5				MORRIS Plan 274 7/1 LIBOR ARM Conf Margin 2.250 - Caps 5/2/5				MORRIS Plan 275 10/1 LIBOR ARM Conf Margin 2.250 - Caps 5/2/5			
Rate	15 Day	30 Day	45 Day	Rate	15 Day	30 Day	45 Day	Rate	15 Day	30 Day	45 Day
2.875	(0.100)	(0.020)	0.060	2.875	0.080	0.150	0.230	3.000	0.260	0.340	0.430
3.000	(0.160)	(0.080)	0.000	3.000	(0.100)	(0.010)	0.070	3.125	0.170	0.260	0.350
3.125	(0.220)	(0.140)	(0.050)	3.125	(0.270)	(0.180)	(0.090)	3.250	0.410	0.500	0.600
3.250	(0.040)	0.050	0.150	3.250	(0.300)	(0.210)	(0.110)	3.375	0.430	0.530	0.630
3.375	(0.020)	0.080	0.180	3.375	(0.420)	(0.330)	(0.230)	3.500	0.120	0.230	0.330
3.500	(0.240)	(0.140)	(0.030)	3.500	(0.690)	(0.590)	(0.480)	3.625	(0.180)	(0.070)	0.040
3.625	(0.470)	(0.360)	(0.250)	3.625	(0.960)	(0.850)	(0.740)	3.750	(0.580)	(0.460)	(0.350)
3.750	(0.820)	(0.700)	(0.590)	3.750	(1.380)	(1.270)	(1.150)	3.875	(0.910)	(0.790)	(0.670)
3.875	(1.080)	(0.960)	(0.840)	3.875	(1.700)	(1.580)	(1.460)	4.000	(1.160)	(1.040)	(0.910)
4.000	(1.220)	(1.100)	(0.970)	4.000	(1.870)	(1.740)	(1.620)	4.125	(1.410)	(1.280)	(1.150)
4.125	(1.360)	(1.240)	(1.100)	4.125	(2.040)	(1.910)	(1.780)	4.250	(1.660)	(1.530)	(1.390)

MORRIS Plan 290 5/1 LIBOR ARM HB Margin 2.250 - Caps 2/2/5				MORRIS Plan 291 7/1 LIBOR ARM HB Margin 2.250 - Caps 5/2/5				MORRIS Plan 292 10/1 LIBOR ARM HB Margin 2.250 - Caps 5/2/5			
Rate	15 Day	30 Day	45 Day	Rate	15 Day	30 Day	45 Day	Rate	15 Day	30 Day	45 Day
2.875	1.400	1.480	1.560	3.375	1.580	1.650	1.730	3.625	1.760	1.840	1.930
3.000	1.340	1.420	1.500	3.500	1.400	1.490	1.570	3.750	1.670	1.760	1.850
3.125	1.280	1.360	1.450	3.625	1.230	1.320	1.410	3.875	1.910	2.000	2.100
3.250	1.460	1.550	1.650	3.750	1.200	1.290	1.390	4.000	1.930	2.030	2.130
3.375	1.480	1.580	1.680	3.875	1.080	1.170	1.270	4.125	1.620	1.730	1.830
3.500	1.260	1.360	1.470	4.000	0.810	0.910	1.020	4.250	1.320	1.430	1.540
3.625	1.030	1.140	1.250	4.125	0.540	0.650	0.760	4.375	0.920	1.040	1.150
3.750	0.680	0.800	0.910	4.250	0.120	0.230	0.350	4.500	0.590	0.710	0.830
3.875	0.420	0.540	0.660	4.375	(0.200)	(0.080)	0.040	4.625	0.340	0.460	0.590
4.000	0.280	0.400	0.530	4.500	(0.370)	(0.240)	(0.120)	4.750	0.090	0.220	0.350
4.125	0.140	0.260	0.400	4.625	(0.540)	(0.410)	(0.280)	4.875	(0.160)	(0.030)	0.110

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FHLMC (Standard): Conforming & High Balance LLPA's - LP Only

ARM's - Maximum number of financed properties (including the subject) for SH & INV 7/1 & 10/1 ARM's is six (6), 5/1 ARM maximum is limited to one (1)

FICO / LTV	<= 60%	60.01 - 70%	70.01 - 75%	75.01 - 80%	80.01 - 85%	85.01 - 90%	90.01 - 95%
> 740	0.000	0.250	0.250	0.500	0.250	0.250	0.250
720 - 739	0.000	0.250	0.500	0.750	0.500	0.500	0.500
700 - 719	0.000	0.500	1.000	1.250	1.000	1.000	1.000
680 - 699	0.000	0.500	1.250	1.750	1.500	1.250	1.250
660 - 679	0.000	1.000	2.250	2.750	2.750	2.250	2.250
640 - 659	0.500	1.250	2.750	3.000	3.250	2.750	2.750
620 - 639	0.500	1.500	3.000	3.000	3.250	3.250	3.250
< 620 *	0.500	1.500	3.000	3.000	3.250	3.250	3.250

Cash Out Refis LLPAs for all Loans -- Add to Price

FICO / LTV	<= 60%	60.01 - 70%	70.01 - 75%	75.01 - 80%	80.01 - 85%	85.01 - 90%	90.01 - 95%
> 740	0.375	0.625	0.625	0.875	N/A	N/A	N/A
720 - 739	0.375	1.000	1.000	1.125	N/A	N/A	N/A
700 - 719	0.375	1.000	1.000	1.125	N/A	N/A	N/A
680 - 699	0.375	1.125	1.125	1.750	N/A	N/A	N/A
660 - 679	0.625	1.125	1.125	1.875	N/A	N/A	N/A
640 - 659	0.625	1.625	1.625	2.625	N/A	N/A	N/A
620 - 639	0.625	1.625	1.625	3.125	N/A	N/A	N/A
< 620 *	1.625	2.625	2.625	3.125	N/A	N/A	N/A

Additional LLPAs -- Apply to All Credit Scores -- Add to Price

Product Feature / LTV	<= 60%	60.01-70	70.01 - 75%	75.01 - 80%	80.01 - 85%	85.01 - 90%	90.01 - 95%
Conf 30 Yr Purchase Special	-0.375	-0.375	-0.375	-0.375	-0.375	-0.375	-0.375
Cash Out Additional LLPA	0.000	0.000	0.000	0.000	0.000	0.000	0.000
ARM	0.000	0.000	0.000	0.000	0.000	0.000	0.250
Condo w/ Term > 15 Year	0.000	0.000	0.000	0.750	0.750	0.750	0.750
Investment Property	2.125	2.125	2.125	3.375	4.125	N/A	N/A
Second Home	0.000	0.000	0.000	0.000	0.000	0.250	0.250
> 4 Financed Prop (a)	2.000	2.000	2.000	2.000	2.000	N/A	N/A
2-4 Unit	1.000	1.000	1.000	1.000	N/A	N/A	N/A
Second Home > 85%	0.000	0.000	0.000	0.000	0.000	0.250	N/A

(a) > 4 Financed Properties applicable to NOO subject prop only

Additional LLPAs -- Apply to credit scores for High Balance FRM & ARM -- Add to Price - LTV

Product Feature	<= 60%	60.01-70	70.01 - 75%	75.01 - 80%	80.01 - 85%	85.01 - 90%	90.01 - 95%
High Bal FRM Refi	0.000	0.000	0.000	0.000	0.000	0.000	0.000
High Bal FRM Cash Out (C/O)	0.750	0.750	0.750	0.750	N/A	N/A	N/A
High Bal 30 Yr FRM C/O Primary/Second	0.000	0.000	0.000	0.000	N/A	N/A	N/A
High Balance FRM Purchase	-0.250	-0.250	-0.250	-0.250	-0.250	-0.250	-0.250
High Balance FRM High LTV (1)	0.000	0.000	0.000	0.000	0.000	0.000	0.000

*High Bal LLPA's are in addition to All Eligible Mortgage LLPA's above. (1) High Balance FRM High LTV - This LLPA applies to all purpose types over 80%

High Balance ARM Refi	0.000	0.000	0.000	0.750	0.750	0.750	0.750
High Balance ARM CashOut	0.750	0.750	0.750	1.500	N/A	N/A	N/A
High Balance ARM Purchase	0.000	0.000	0.000	0.750	0.750	0.750	1.000

Mortgages with Subordinate Financing -- Add to Price

		FICO scores	
LTV	TLTV *	< 720	>= 720
≤ 75.00%	< 80.00%	0.375	0.375
≤ 65.00%	80.01 - 95.0%	0.875	0.625
65.01 - 75.00%	80.01 - 95.0%	1.125	0.875
75.01 - 95.00%	76.01 - 95.0%	1.375	1.125

* LLPA's in this table are based on TLTV, which does NOT include the undrawn portion of a home equity line of credit. Other LTV/TLTV hits are cumulative

LPMI Single Premium Adjustments
30 Year Fixed & ARM's > 5 Years

Base LTV	Coverage	FICO 760+	FICO 740-759	FICO 720-739	FICO 700-719	FICO 680-699	FICO 660-679	FICO 640-659	FICO 620-639
95% - 90.01%	30%	1.60%	2.22%	2.75%	3.21%	3.94%	5.16%	5.48%	5.83%
90% - 85.01%	25%	1.20%	1.68%	2.08%	2.49%	3.01%	4.06%	4.22%	4.42%
85% & Under	12%	0.59%	0.72%	0.83%	0.97%	1.13%	1.52%	1.57%	1.62%

≤ 20 Year Fixed

95% - 90.01%	25%	0.95%	1.24%	1.50%	1.74%	2.08%	2.66%	2.77%	2.91%
90% - 85.01%	12%	0.59%	0.72%	0.84%	0.95%	1.10%	1.40%	1.43%	1.47%
85% & Under	6%	0.43%	0.47%	0.49%	0.53%	0.58%	0.69%	0.71%	0.72%

Premium Adjustments	FICO 760+	FICO 740-759	FICO 720-739	FICO 700-719	FICO 680-699	FICO 660-679	FICO 640-659	FICO 620-639
Rate/Term Refinance	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Cash Out	0.54%	0.60%	0.70%	0.85%	1.05%	1.50%	1.65%	1.80%
Second Home	0.36%	0.39%	0.49%	0.60%	0.70%	1.23%	1.27%	1.35%
3 - 4 Unit	1.02%	1.19%	1.33%	1.50%	1.75%	1.90%	2.00%	2.63%
Investment Property	1.02%	1.19%	1.33%	1.50%	1.75%	1.90%	2.00%	2.63%

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Diamond Program - Jumbo Fixed Rate Mortgages

MORRIS Plan 528/532	30 Year Jumbo Fixed Rate			MORRIS Plan 529	15 Year Jumbo Fixed Rate			Max Net Rebate		
Rate	15 Day	30 Day	45 Day	Rate	15 Day	30 Day	45 Day	30 Yr	15 Yr	
3.500	2.370	2.490	2.620	3.375	3.420	3.540	3.670	1.750	1.750	
3.625	2.030	2.160	2.280	3.500	3.170	3.290	3.420	5/1 ARM	7/1 ARM	10/1 ARM
3.750	1.730	1.860	1.980	3.625	2.910	3.030	3.160	1.750	1.750	1.750
3.875	1.530	1.650	1.780	3.750	2.560	2.690	2.810	** Max YSP cannot exceed max net rebate above.		
4.000	1.340	1.470	1.590	3.875	2.400	2.520	2.650	> \$2mm Purchase & > \$1.5mm Refi - May require 2 appraisals.		
4.125	1.180	1.310	1.430	4.000	2.200	2.320	2.450	Contact AE for specifics		
4.250	1.060	1.190	1.310	4.125	2.030	2.150	2.280			
4.375	0.950	1.070	1.200	4.250	1.820	1.950	2.070			
4.500	0.830	0.950	1.080	4.375	1.650	1.770	1.900			
4.625	0.770	0.900	1.020	4.500	1.490	1.620	1.740			
4.750	0.740	0.870	0.990							
4.875	0.710	0.840	0.960							
								1 Yr Libor	0.59338%	

Diamond Program - Jumbo Arm's

MORRIS Plan 539/547	5/1 LIBOR ARM Jumbo Margin 2.250 - Caps 2/2/5			MORRIS Plan 540/548	7/1 LIBOR ARM Jumbo Margin 2.250 - Caps 2/2/5			MORRIS Plan 541/549	10/1 LIBOR ARM Jumbo Margin 2.250 - Caps 2/2/5		
Rate	15 Day	30 Day	45 Day	Rate	15 Day	30 Day	45 Day	Rate	15 Day	30 Day	45 Day
3.375	5.100	5.230	5.350	3.375	5.650	5.770	5.900	3.375	6.450	6.570	6.700
3.500	4.680	4.800	4.930	3.500	5.270	5.400	5.520	3.500	5.860	5.990	6.110
3.625	4.250	4.380	4.500	3.625	4.920	5.040	5.170	3.625	5.340	5.460	5.590
3.750	4.110	4.230	4.360	3.750	4.320	4.450	4.570	3.750	4.680	4.800	4.930
3.875	3.690	3.810	3.940	3.875	4.000	4.130	4.250	3.875	4.370	4.490	4.620
4.000	3.270	3.400	3.520	4.000	3.720	3.840	3.970	4.000	4.050	4.180	4.300
4.125	3.000	3.120	3.250	4.125	3.430	3.560	3.680	4.125	3.730	3.860	3.980
4.250	2.730	2.860	2.980	4.250	3.150	3.270	3.400	4.250	3.430	3.550	3.680
4.375	2.460	2.590	2.710	4.375	2.860	2.990	3.110	4.375	3.110	3.240	3.360
4.500	2.190	2.310	2.440	4.500	2.570	2.700	2.820	4.500	2.800	2.930	3.050

Diamond Program Jumbo LLPAs

FICO & LTV/ HCLTV LLPAs for all Loans -- Add to Price

FICO / LTV (HCLTV)	<= 55%	55.01 - 60.0%	60.01 - 65.00%	65.01 - 70.00%	70.01 - 75.00%	75.01 - 80.00%	80.01 - 85.00%	85.01 - 90.00%
700-719	(0.375)	(0.250)	(0.125)	0.000	0.250	0.625	1.000	1.000
720-739	(0.500)	(0.375)	(0.250)	(0.250)	0.000	0.500	0.750	0.750
740-759	(0.500)	(0.375)	(0.250)	(0.250)	0.000	0.250	0.500	0.500
760-779	(0.500)	(0.375)	(0.375)	(0.375)	(0.125)	0.125	0.250	0.250
780-850	(0.500)	(0.500)	(0.500)	(0.375)	(0.250)	0.000	0.125	0.125

Purpose LLPAs - Add to Price

Purpose	<= 55%	55.01 - 60.0%	60.01 - 65.00%	65.01 - 70.00%	70.01 - 75.00%	75.01 - 80.00%	80.01 - 85.00%	85.01 - 90.00%
CashOutRefi (Max DTI 38%)	0.000	0.000	0.250	0.500	0.875	1.750	n/a	n/a
Purchase (Full AM)	(0.375)	(0.375)	(0.250)	(0.250)	(0.250)	(0.250)	0.000	0.000

Expanded-- Add to Price

Expanded	<= 55%	55.01 - 60.0%	60.01 - 65.00%	65.01 - 70.00%	70.01 - 75.00%	75.01 - 80.00%	80.01 - 85.00%	85.01 - 90.00%
> 80 LTV NO MI (Full AM)	n/a	n/a	n/a	n/a	n/a	n/a	0.375	0.625
Investor (Full AM)	0.000	0.000	0.250	0.375	0.500	0.750	n/a	n/a

- All self-employed jumbo loans which need 2016 tax returns

to qualify, we will need proof of refund prior to lock.

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FHA Program - Conforming & High Balance Fixed Rate First Mortgages

* High Balance Loans need to be verified with HUD FHA mtg limits

MORRIS Plan 303				MORRIS Plan 313			
30 Yr Fixed Gov - Conf.				30 Yr Fixed Gov - High Bal			
Rate	15 Day	30 Day	45 Day	Rate	15 Day	30 Day	45 Day
2.250	0.490	0.890	0.930	2.250	2.470	2.920	2.960
2.375	(0.060)	0.330	0.370	2.375	1.960	2.420	2.460
2.500	(0.600)	(0.210)	(0.170)	2.500	1.480	1.930	1.970
2.625	(1.130)	(0.730)	(0.690)	2.625	1.040	1.490	1.530
2.750	(1.930)	(1.670)	(1.600)	2.750	0.270	0.590	0.650
2.875	(1.970)	(1.710)	(1.640)	2.875	0.140	0.450	0.520
3.000	(2.370)	(2.100)	(2.040)	3.000	(0.110)	0.200	0.270
3.125	(2.700)	(2.440)	(2.370)	3.125	(0.270)	0.040	0.100
3.250	(2.590)	(2.400)	(2.310)	3.250	(0.280)	(0.040)	0.040
3.375	(2.520)	(2.330)	(2.240)	3.375	(0.260)	(0.020)	0.060
3.500	(2.960)	(2.760)	(2.680)	3.500	(0.540)	(0.290)	(0.200)
3.625	(3.130)	(2.940)	(2.850)	3.625	(0.550)	(0.300)	(0.220)
3.750	(3.270)	(3.190)	(3.080)	3.750	(0.180)	(0.060)	0.040
3.875	(3.310)	(3.230)	(3.120)	3.875	(0.110)	0.000	0.110
4.000	(3.640)	(3.560)	(3.450)	4.000	(0.320)	(0.200)	(0.100)

FHA Info:
Fremont Banks Originator ID is 0483609998

Address:
39150 Fremont Blvd
Fremont, CA 94538

Phone:
1-800-659-7334

FHA Streamline Program - Conforming & High Balance Fixed Rate First Mortgages

MORRIS Plan 323				MORRIS Plan 324				MORRIS Plan 332			
30 Yr Fixed Gov - Conf.				15 Yr Fixed Gov - Conf.				30 Yr Fixed Gov - High Bal			
Rate	15 Day	30 Day	45 Day	Rate	15 Day	30 Day	45 Day	Rate	15 Day	30 Day	45 Day
2.250	0.490	0.890	0.930	2.250	0.860	0.900	1.050	2.250	2.470	2.920	2.960
2.375	(0.060)	0.330	0.370	2.375	0.460	0.510	0.650	2.375	1.960	2.420	2.460
2.500	(0.600)	(0.210)	(0.170)	2.500	0.100	0.150	0.300	2.500	1.480	1.930	1.970
2.625	(1.130)	(0.730)	(0.690)	2.625	(0.210)	(0.160)	(0.020)	2.625	1.040	1.490	1.530
2.750	(1.930)	(1.670)	(1.600)	2.750	(0.660)	(0.600)	(0.500)	2.750	0.270	0.590	0.650
2.875	(1.970)	(1.710)	(1.640)	2.875	(1.170)	(1.110)	(1.010)	2.875	0.140	0.450	0.520
3.000	(2.370)	(2.100)	(2.040)	3.000	(1.640)	(1.580)	(1.490)	3.000	(0.110)	0.200	0.270
3.125	(2.700)	(2.440)	(2.370)	3.125	(2.070)	(2.010)	(1.920)	3.125	(0.270)	0.040	0.100
3.250	(2.590)	(2.400)	(2.310)	3.250	(1.410)	(1.330)	(1.340)	3.250	(0.280)	(0.040)	0.040
3.375	(2.520)	(2.330)	(2.240)	3.375	(1.840)	(1.760)	(1.780)	3.375	(0.260)	(0.020)	0.060
3.500	(2.960)	(2.760)	(2.680)	3.500	(2.240)	(2.160)	(2.180)	3.500	(0.540)	(0.290)	(0.200)
3.625	(3.130)	(2.940)	(2.850)					3.625	(0.550)	(0.300)	(0.220)
3.750	(3.270)	(3.190)	(3.080)					3.750	(0.180)	(0.060)	0.040
3.875	(3.310)	(3.230)	(3.120)					3.875	(0.110)	0.000	0.110
4.000	(3.640)	(3.560)	(3.450)					4.000	(0.320)	(0.200)	(0.100)

FHA LLPAs - Applies to all FHA programs - Add to Price	
FICO	All Loans
720 +	-0.25
680-719	0
640-679	0.5
OTHER FHA Price Adjustments - Add to Price	
FHA Streamline Refi 0-115% LTV	0.375
FHA Streamline Refi 115.01-135% LTV	0.75

FHA Single Family Mortgage Insurance Premiums - Upfront and Annual MIP							
Terms > 15 Years				Term <= 15 Years			
MIP - Upfront & Annual - Effective 01-26-15				MIP - Upfront & Annual - Effective 01-26-15			
Base Loan Amount	LTV	Annual MIP	Upfront MIP	Base Loan Amount	LTV	Annual MIP	Upfront MIP
< \$625,500	< 95%	0.80	1.75	< \$625,500	< 90%	0.45	1.75
< \$625,500	> 95%	0.85	1.75	< \$625,500	> 90%	0.70	1.75
> \$625,500	< 95%	1.00	1.75	> \$625,500	< 90%	0.70	1.75
> \$625,500	> 95%	1.05	1.75	> \$625,500	> 90%	0.95	1.75

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Wholesale Portfolio Ratesheet

1 YR LIBOR 0.5934%

5/1 Libor ARM (Fully Amortizing) 2/2/5 Caps						
MORRIS Plan 403	Price	Note Rate	Caps	Margin: Primary and Second Home	Margin: Investment Property	Lock Term
406/403	0.000	3.625%	2%/2%/5%	2.875%	3.250%	45 Days
406/403	(1.000)	3.750%	2%/2%/5%	2.875%	3.250%	45 Days
406/403	(1.250)	3.875%	2%/2%/5%	2.875%	3.250%	45 Days
406/403	(1.375)	4.000%	2%/2%/5%	2.875%	3.250%	45 Days
406/403	(1.500)	4.125%	2%/2%/5%	2.875%	3.250%	45 Days

7/1 Libor ARM (Fully Amortizing) 5/2/5 Caps						
MORRIS Plan 408	Price	Note Rate	Caps	Margin: Primary and Second Home	Margin: Investment Property	Lock Term
407/408	0.000	4.750%	5%/2%/5%	2.875%	3.250%	45 Days
407/408	(1.000)	4.875%	5%/2%/5%	2.875%	3.250%	45 Days
407/408	(1.125)	5.000%	5%/2%/5%	2.875%	3.250%	45 Days
407/408	(1.250)	5.125%	5%/2%/5%	2.875%	3.250%	45 Days

Rate Adjustments are not Final until the file has received Final Approval by our Loan Committee and cleared for docs

Loan Level Rate Adjustments Add to Rate All Adjustments are independent of each other		Expanded Loan Level Rate Adjustments Approval to Process needed prior to lock/submission (contact your AE) Add to Rate All Adjustments are independent of each other	
5/1 Purchase Special (a)	-0.250	Non- Warrantable Condo (b)	0.500
7/1 Purchase Special (a)	-0.125	Asset Depletion	0.250
Investment Property	0.375	Alternative Income (min FICO 720)	0.250
Condo Adjustment	0.125	Alternative Credit Program	0.500
Cash Out ≤ \$250,000	0.125	Short Sale >4 years seasoning	0.250
Cash Out > \$250,000 - \$500,000	0.250	BK > 4 years	0.250
> 760 FICO	0.000	Seasoned Foreclosure > 7 years	0.500
700-719 FICO	0.125	680-699 FICO	0.375
DTI >43% - 45%	0.250	File Complexity (c)	0.250
DTI >45% - 48%	0.500	Interest Only - MinFICO 720	0.250
2-4 Unit Property	0.125		
> \$2.5mm (Port 5/1 ARM only) -(d)	0.000		

Non Owner: Maximum of 4 financed properties

(a) Purchase Specials Not Applicable for: Major Derogatory Credit & Outside Footprint

(b) Non-Warrantable Condo adjustment is in addition to standard condo adjustment if applicable.

(c) File Complexity: 2 or more of following - >10 Fin Props, Leaseholds, 3 or more Biz Tax Returns, New Condo Proj. w/Full Legal Review

- DTI to 48% for fully Amortizing

- DTI to 43% for I/O (Please consult your AE for qualifying purposes)

(d) One Full appraisal (1004.1073) will be required (Field review or second appraisal may be required by Chief Appraiser or designee)

Lock Extensions: Add to fee

1.5bps per day; Max 30 days. Worse Case after max ext.

Loan Amount and LTV Limitations • Fully Amortizing and Interest Only•			
Occupancy	LTV	CLTV	Loan Amount
Primary	80%	80%	>\$100,000 to ≤ \$1,000,000
	75%	75%	>\$100,000 to ≤ \$1,500,000
	70%	70%	>\$1,500,000 to ≤ \$2,500,000
	65%	65%	>\$2,500,000 to ≤ \$3,500,000
	60%	60%	>\$3,500,000 to ≤ \$5,000,000
Second Home	75%	75%	\$100,000 to ≤ \$1,000,000
	70%	70%	>\$1,000,000 to ≤ \$2,500,000
	65%	65%	>\$2,500,000 to ≤ \$3,500,000
Investment Property - Fully Amortizing	65%	65%	\$100,000 to ≤ \$1,000,000

RATE LOCK AND SUBMISSION REQUIREMENTS

- Loans that fit guidelines and are ≤ \$1M are lock eligible upon receipt of file submission.
- Loans > \$1M or loans that require a guideline exception must have an 'Approval to Process' to be lock eligible. **
- Cash Out >= 100k requires an 'Approval to Process' to be lock eligible
- Rate Lock Term is 45 Days - File delivery within 5 business days or Lock Subject to Cancellation.

**** To receive an 'Approval to Process', send your Account Executive your scenario.
Accuracy is Critical. Be sure to indicate retirement accounts.**

Loss Payee: Fremont Bank, Its' Successors and/or Assigns. PO Box 7295, Fremont, CA 94536



Standalone - Home Equity Line of Credit - 360 and Interest-Only					
Rates & Terms		Primary		Second Home	
Base Start Rate ¹		4.490%		4.750%	
Index		WSJ Prime Rate is 3.25% as of Tuesday, March 17, 2020			
Base Margin		1.240%		1.500%	
Introductory Rate		2.990%		2.990%	
Floor Rate / Life Cap		3.99% (1st lien 3.49%) / 18%		3.99% (1st lien 3.49%) / 18%	
Margin Adjustments (Cumulative to Net Margin Adjustment)					
Description		Margin		Description	
FICO 680-699		0.750%		Short Sale 2-4 years	
HCLTV > 75% - < 80%		NA		Short Sale > 4 & ≤ 7 years	
2-4 Unit Property		0.250%		Bankruptcy > 4 & ≤ 7 years	
Condo		0.250%		Alternative Credit	
Non-Warrantable Condo		0.500%		Alt. Income w/ ≥ 720 FICO	
Foreclosure ≤ 7 years		0.500%		Alt. Income w/ ≤ 720 FICO	
Note: All margin adjustments are an add (+) unless otherwise noted					
Broker Compensation					
Line Amount		Compensation (No initial draw required)			
< \$250,000		\$250			
\$250,001 - \$350,000		\$350			
>\$350,000 - \$500		\$500			
Other Terms					
Introductory Rate		Introductory rate applies to the first 9 months of Account opening. No initial draw required and available for all draws during the introductory period			
Term		HELOC 360: 30-years (10-year draw period then 20-year repayment period) HELOC I/O: 25-years (10-year draw period then 15-year repayment period)			
Annual Fee		\$75 (Promo: Waived first 3 years)			
Set Up Charge		\$95 (Promo: Waived)			
Early Closure Fee		\$500 for all HELOCs with line amounts ≥ \$25,000, voluntarily terminated in the first 3 years			
Eligible Counties					
Northern CA Footprint (limited to the following counties)		Alameda, Contra Costa, Marin, Monterey, Napa, Sacramento, San Francisco, San Mateo, Santa Clara, Santa Cruz and Sonoma			
Southern CA Footprint (limited to the following counties)		Los Angeles, Orange, San Diego, San Luis Obispo, Santa Barbara and Ventura			

1. Base Start Rate includes index + margin. For total rate add all applicable margin adjustments to the base rate.

2. ALP (Automatic Loan Payment) discount is applied after closing and is subject to disbursement from a Fremont Bank checking account.

See Guidelines for Details

[Standalone HELOC](#)

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Combo - Home Equity Line of Credit - 360 and Interest-Only			
Rates & Terms	Primary	Second Home	Investment
Base Start Rate ¹	4.490%	4.750%	6.490%
Index	WSJ Prime Rate is 3.25% as of Tuesday, March 17, 2020		
Base Margin	1.240%	1.500%	3.24%
Floor Rate / Life Cap	3.99% / 18%	3.99% / 18%	5.99% / 18%
Margin Adjustments (Cumulative to Net Margin Adjustment)			
Description	Margin	Description	Margin
HCLTV >75% - < 80%	0.500%	Short Sale > 4 & ≤ 7 years	0.250%
HCLTV >80% - < 85%	N/A	Bankruptcy > 4 & ≤ 7 years	0.500%
HCLTV >85% - < 89.99%	N/A	ALP ²	-0.500%
2-4 Unit Property	0.125%		
Condo	0.250%		
Note: All margin adjustments are an add (+) unless otherwise noted			
Broker Compensation			
Compensation not permitted on concurrent transactions			
Other Terms			
Introductory Rate	Not Available		
Term	HELOC 360: 30-years (10-year draw period then 20-year repayment period) HELOC I/O: 25-years (10-year draw period then 15-year repayment period)		
Annual Fee	\$75 (Promo: Waived first 3 years)		
Set Up Charge	\$95 (Promo: Waived)		
Early Closure Fee	\$500 for all HELOCs with line amounts ≥ \$25,000, voluntarily terminated in the first 3 years		
Eligible Counties			
Northern CA Footprint (limited to the following counties)	Alameda, Contra Costa, Marin, Monterey, Napa, Sacramento, San Francisco, San Mateo, Santa Clara, Santa Cruz and Sonoma		
Southern CA Footprint (limited to the following counties)	Los Angeles, Orange, San Diego, San Luis Obispo, Santa Barbara and Ventura		

1. Base Start Rate includes index + margin. For total rate add all applicable margin adjustments to the base rate.

2. ALP (Automatic Loan Payment) discount is applied after closing and is subject to disbursement from a Fremont Bank checking account.

See Guidelines for Details

[Combo HELOC](#)

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WHOLESALE SALES TEAMS			
NORTHERN CALIFORNIA			
SALES SUPPORT			
Name	Contact #	Email Address	Region
Mitzi Espinoza	925-315-3789	Mitzi.Espinoza@fremontbank.com	Northern California
ACCOUNT EXECUTIVES			
Name	Contact #	Email Address	Account Exec. Region
Mark Levitch	510-589-7043	mark.levitch@fremontbank.com	Contra Costa/Alameda Co.
Royal Gooden	510-731-7855	royal.gooden@fremontbank.com	East Bay
Joe Melo	510-331-1503	joe.melo@fremontbank.com	South Bay/Peninsula/Central Coast
Ken Owens	408-390-7579	ken.owens@fremontbank.com	South Bay
Mike Cook	916-943-6880	mike.cook@fremontbank.com	Sacramento
Arnie Abramo	925-724-8721	arnie.abramo@fremontbank.com	San Francisco/North Bay
Eric Nowak	925-583-4761	eric.nowak@fremontbank.com	Sacramento/ Central Valley
SOUTHERN CALIFORNIA			
Name	Contact #	Email Address	Region
Scott Borst	714-262-1801	scott.borst@fremontbank.com	Sales Manager: Southern- Cal
SALES SUPPORT			
Name	Contact #	Email Address	Region
Scott Parrott	949-297-1166	Scott.Parrott@fremontbank.com	Southern California
Matthew Murphy	949-297-1154	Matthew.Murphy@fremontbank.com	Southern California
ACCOUNT EXECUTIVES			
Name	Contact #	Email Address	Account Exec. Region
Howard Goldman	949-435-9383	Howard.Goldman@fremontbank.com	Orange County/Los Angeles
John Chang	909-851-2938	john.chang@fremontbank.com	San Gabriel, South LA/North Orange
Abdul Aref	949-466-6644	abdul.aref@fremontbank.com	Los Angeles/Orange County
George Caramihai	818-269-9966	George.Caramihai@fremontbank.com	San Fernando Valley/Los Angeles
Nafice Amini	949-767-7004	nafice.amini@fremontbank.com	Orange County, San Bernadino/Riverside

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